HHIP: Round 7 NOFO

October 13, 2026

Danielle Cameron, Sr. Director, Grant Programs

Our Mission

To serve member health with excellence and dignity, respecting the value and needs of each person.

Our Vision

Provide all members with access to care and supports to achieve optimal health and well-being through an equitable and high-quality health care system.

Agenda

- Welcome and Introductions
- Round 7 Notice of Funding Opportunity (NOFO)
  - Overview
  - General Applicant Eligibility
  - Equity Grants
  - Capital Grants
  - Systems Change Grants
- Grant Management System (GMS) Applicant Demonstration
- Timeline
- Q&A

For more information on these funding opportunities and CalAIM please visit: www.caloptima.org/en/community-impact/calaim/housing-and-homelessness-incentive-program-round-7-nofo

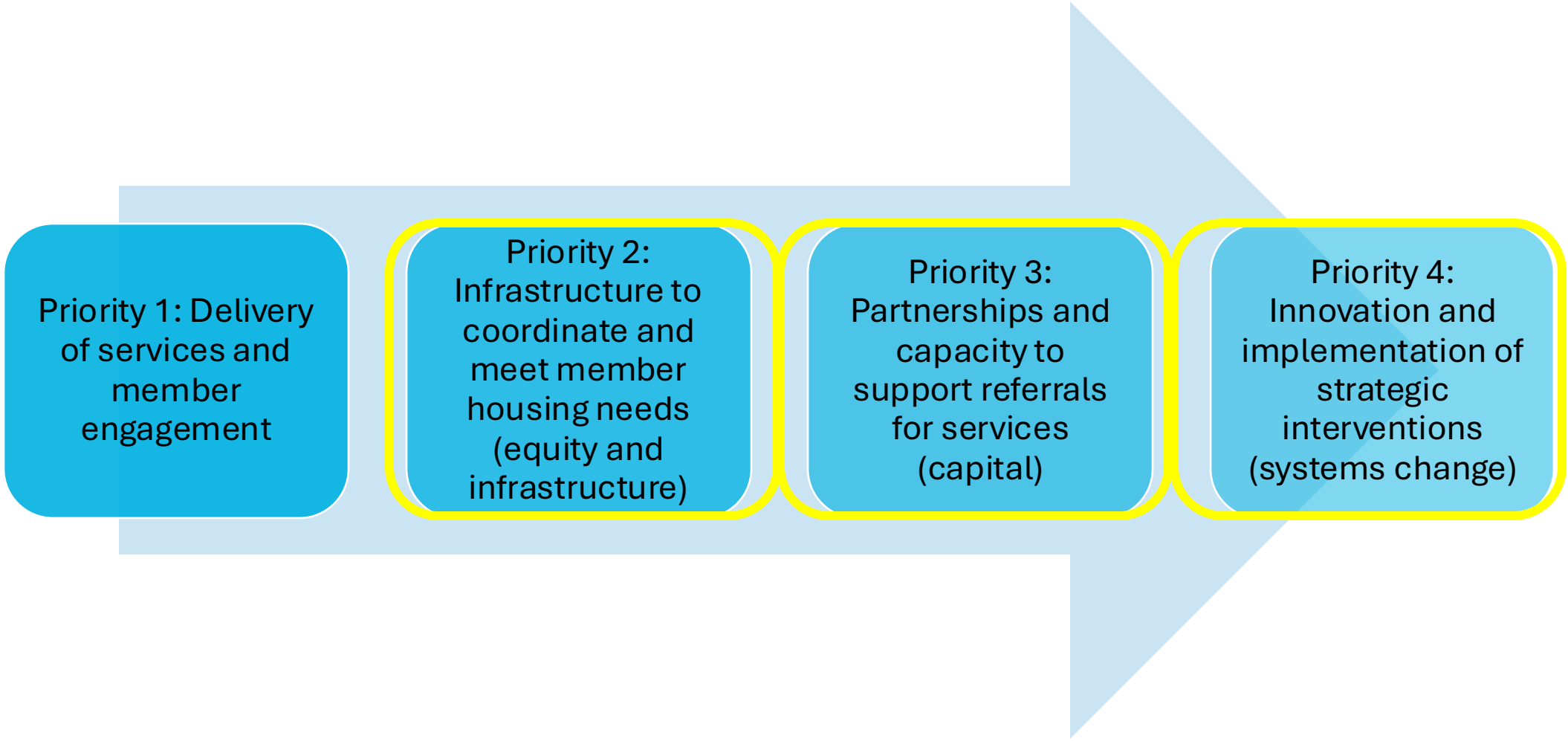
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Funding Opportunity Made Possible by HHIP

- Housing and Homelessness Incentive Program (HHIP)
  - CalOptima Health invests in reducing health inequities and improving outcomes for members, including those experiencing homelessness
  - Funding from Board-reserved resources and the state's HHIP program expands health and housing supports for Medi-Cal members at risk of homelessness

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HHIP Funding Priorities Areas



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HHIP Round 7: Overview

- Capital projects, systems change initiatives and equity grants to expand housing options and prevent homelessness, with particular attention to disproportionately impacted populations

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HHIP Round 7: Overview (cont.)

Funding Priority	Grant Request Limit	Total Amount Available	Notes Specific to this Priority	Project Duration
Equity Grants	No minimum; $100,000 maximum request	$300,000	A minimum of three grants will be awarded, assuming a large enough applicant pool	Two-year projects
Capital Grants	Currently funded projects: $500,000 maximum New applicants: $5 million maximum	$27.9 million	A minimum of five grants will be awarded, assuming a large enough applicant pool	Multi-year acceptable
Systems Change Projects	$500,000 minimum; $1.5 million maximum	$2.5 million	A minimum of one grant will be awarded, assuming a large enough applicant pool	One to three years in duration

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HHIP Round 7: General Applicant Eligibility

- Applicants must be a 501(c)(3) or equivalent*
- Applicants must have active operations and a physical location in Orange County
- Applicants must propose projects that align with one of the funding priorities outlined in this NOFO
- Applicants must be in good standing with CalOptima Health
- Funds must benefit actively enrolled CalOptima Health members
- Applicants are strongly encouraged to apply for funds when ready to implement their project

*Equivalent organizations may include tribes, public schools, universities, and local, state or federal government agencies and programs

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HHIP Round 7: General Applicant Eligibility (cont.)

- Applicants must complete and submit an application by the deadline
- Letters of support will not be accepted

Equity Grants Overview

Request Type	Grant Request Limit	Total Amount Available	Minimum # of Awards Available*	Project Duration
Equity Grants	No minimum; $100,000 maximum	$300,000	Three grants	Two-year projects

- Social determinants of health strongly shape a person's ability to access and maintain stable housing
- Funding supports efforts to prevent or address homelessness through targeted services that address root causes
- Opportunity is intentionally broad to support diverse programs addressing a range of underlying social determinants

* Assuming a large enough eligible applicant pool

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Priority Area Requirements: Equity

- Annual operating budget of no less than $200,000 and no more than $5 million
- Illustrate how the work addresses the social determinants of health that impact housing stability
- Must include measurable objectives that demonstrate impact on at least one social determinant of health for the target population
- Organizations that have previously received a HHIP grant are eligible. The previous grant must be completed and closed by the effective date

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Proposal Evaluation Criteria

Criterion	Maximum Points
CalOptima Health core value alignment	15
Project description	20
Program implementation	15
Sustainability	5
Readiness	10
Experience	15
Capacity of applicant	10
Evaluation plan	10
Total earnable points	**100**

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Capital Grants Overview

Request Type	Grant Request Limit	Total Amount Available	Minimum # of Awards Available*	Project Duration
Capital Grants	- Currently projects: $500,000 maximum - New applicants: $5 million maximum	$27.9 million	Five grants	Multiyear acceptable

* Assuming a large enough eligible applicant pool

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Capital Grants Overview (cont.)

- Supports capital projects that develop or enhance housing for people experiencing homelessness
- Applies only to construction, renovation, conversion, expansion, furnishing or opening of housing units
- Funding cannot be used for lobbying or rental assistance, and these projects are subject to prevailing wage requirements

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Priority Area Requirements: Capital

- At least 90% of units must serve households earning ≤50% of the Area Median Income, with rents affordable to those households* (for new applicants only; existing grantees can apply regardless of unit mix)
- Current CalOptima Health capital grantees with active projects, excluding those funded in Rounds 5 and 6, may apply for existing projects if they can clearly demonstrate unanticipated cost overruns or an unanticipated funding gap
- Any current CalOptima Health grantees may apply for new projects

*Orange County Rent Income Limits: www.ochcd.org/sites/hcd/files/2026-03/Attachment%20A%20-%20Rent%20and%20Income%20Limits.pdf

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Priority Area Requirements: Capital (cont.)

- Applicants must provide or connect participants to supportive services
- Projects must be located within the County of Orange
- Applicants must have EITHER (A) approved construction permits OR (B) site control AND a letter of support from the city manager that includes the project site address
- At least 50% of total project funding must be SECURED. This may include the cost of the property
- Site visits are required for applicants who advance in the process

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Proposal Evaluation Criteria

Criterion	Maximum Points
CalOptima Health core value alignment	5
Project Description	10
Program Implementation	15
Budget and Financial Management	15
Readiness	15
Experience	15
Capacity of Applicant	5
Support Service Planning	10
Housing Type	10
Bonus Points: Project Permitting*	10
Total Earnable Points	**110**

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Systems Change Grants

Request Type	Grant Request Limit	Total Amount Available	Minimum # of Awards Available*	Project Duration
Systems Change Projects	$500,000 minimum; $1.5 million maximum	$2.5 million	One grant	One-to-three-year projects

* Assuming a large enough eligible applicant pool

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Systems Change Grants (cont.)

- Supports upstream, systems-level strategies to prevent homelessness, prioritizing innovative, evidence-based and sustainable solutions that strengthen the countywide homelessness system
- Seeks projects that expand access to income, education, employment and housing-related resources
- Promotes targeted, well-coordinated efforts that drive long-term, systemic reductions in homelessness risk

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Priority Area Requirements: Systems Change

- Must be implemented countywide or have demonstrable countywide impact
- Clearly articulate the problem to be solved, propose a feasible and evidence-based solution, and demonstrate how success or progress can be achieved and measured
- Experience implementing systemwide interventions and/or programs
- Must include measurable objectives that demonstrate impact on reducing the target population's risk of experiencing homelessness

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Priority Area Requirements: Systems Change (cont.)

- Systemic change cannot be simply an increase in capacity (of providers, housing units, etc.)
- Must provide three references from previous funders who have granted the applying organization $200,000 or more (in a single grant) within the past three years
- Current Systems Change grantees and their programs are not eligible

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Proposal Evaluation Criteria

Criterion	Maximum Points
CalOptima Health core value alignment	10
Project description	15
Program implementation	10
Sustainability	20
Readiness	5
Experience	15
Capacity of applicant	10
Evaluation plan	10
References	5
Total Earnable Points	**100**

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All Budget Requests: Indirect Costs and Allowable Expenditures

- CalOptima Health allows a standard indirect cost rate not to exceed 15%, applied only to eligible personnel expenses (salaries and fringe benefits) on systems change and equity grants. Capital grant requests do not allow for indirect expenses*
- Fringe benefit expenses may be included but are capped at 30%
- Contractor invoices, participant support costs, equipment and other nonpersonnel expenses may not be included in the expenses used to calculate indirect costs
- Room and board (e.g., rental assistance, motel vouchers, etc.) and lobbying activities are not permitted

*Payment structure and budget will be defined in the fully executed grant agreement for awarded grants and discussed with grant management prior to grant execution

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Timeline

Action	Date
NOFO released and portal opens	October 1, 2026
Bidder's conference (virtual)	October 13, 2026, at 2 p.m. PST
Systems change phone consultations available	October 1–October 30, 2026
Application deadline	**November 13, 2026, at 5 p.m. PST**
Internal Review *Capital site visits in December 2026	November 16–December 18, 2026
CalOptima Health Board of Directors meeting	**February 4, 2027**
Announcement of approved grants	February 5, 2027
Grant start dates	March 1, 2027

For more information on these funding opportunities and CalAIM please visit:
www.caloptima.org/en/About/CurrentInitiatives/CalAIM/FundingOpportunities

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Grant Management System Tutorial

Jasmine Awadallah, Program Manager, Sr., Grant Management

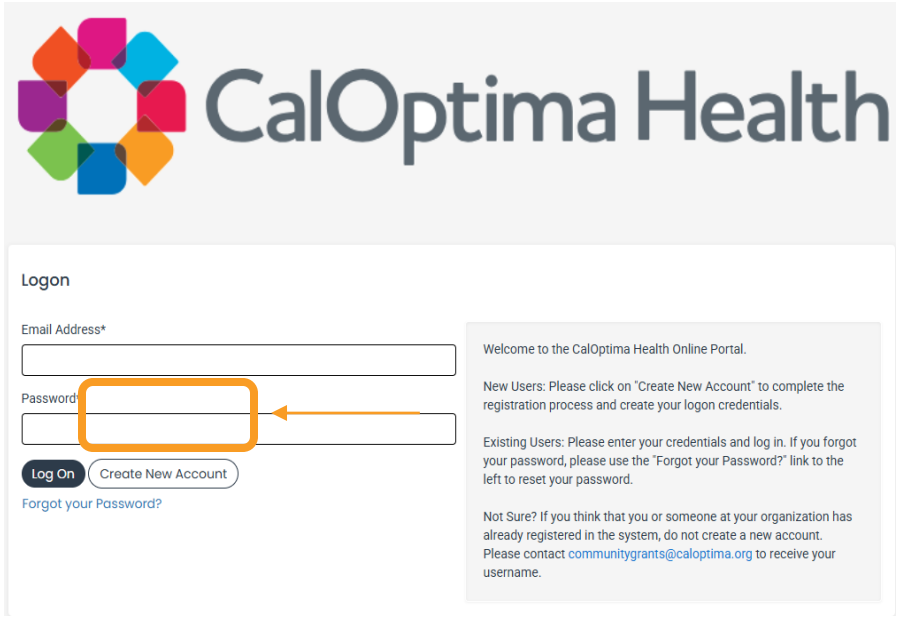
Key Topics

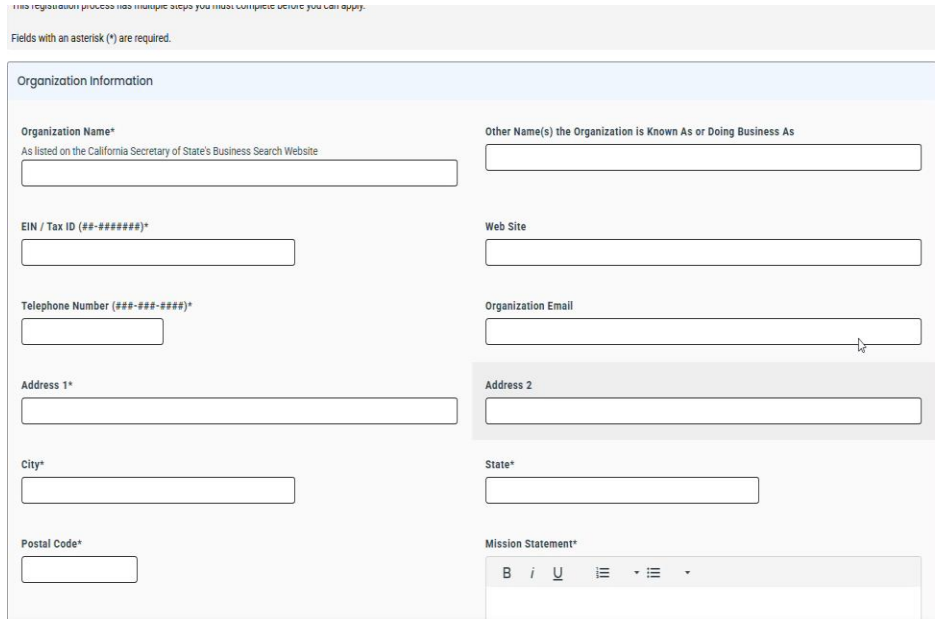
- This guide provides instructions for using the grant application system, Foundant Grant Lifecycle Manager (GLM)
  - Set up your account and access the grant portal
  - Find a grant opportunity
  - Apply to a grant application
  - Adding a collaborator
  - Managing grant applications
  - Additional resource links

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Setting Up Your Account

- Grant Application Portal
- Select Create New Account and follow the registration instructions

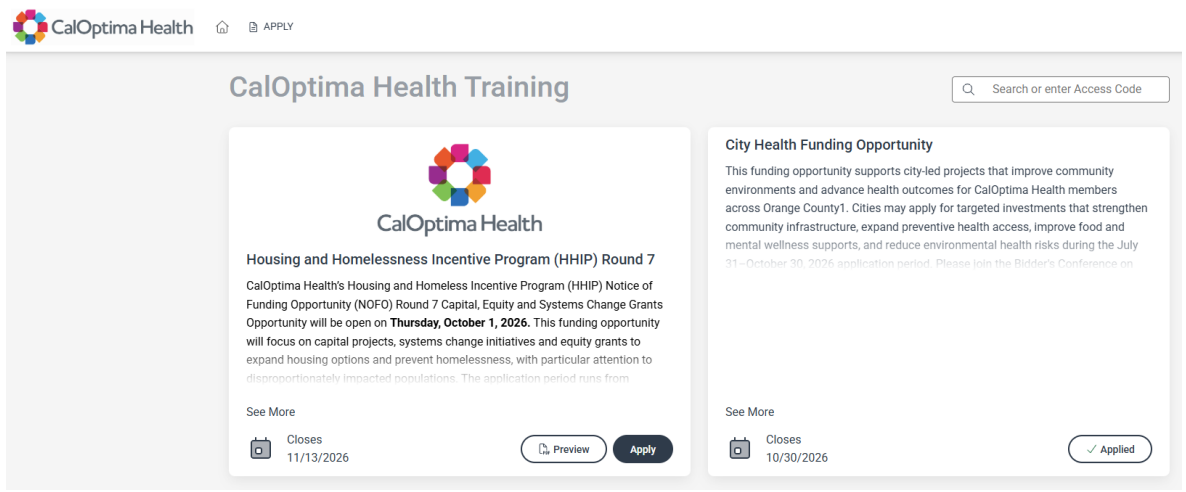




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Access the Grant Portal

- In your dashboard, click Apply to view available grants and their details
  - Enter the access code in the upper-right corner, if provided
- Click Preview to view the first form without starting a request
- If eligible, click Apply to begin a request



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Apply to a Grant Application

You will begin with the first form, usually an LOI or application. Any submission deadline appears at the top

Complete all required questions, marked with an asterisk

Click **Question List** to download the questions

Click **LOI Packet** or **Application Packet** to download a completed PDF

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Apply to a Grant Application

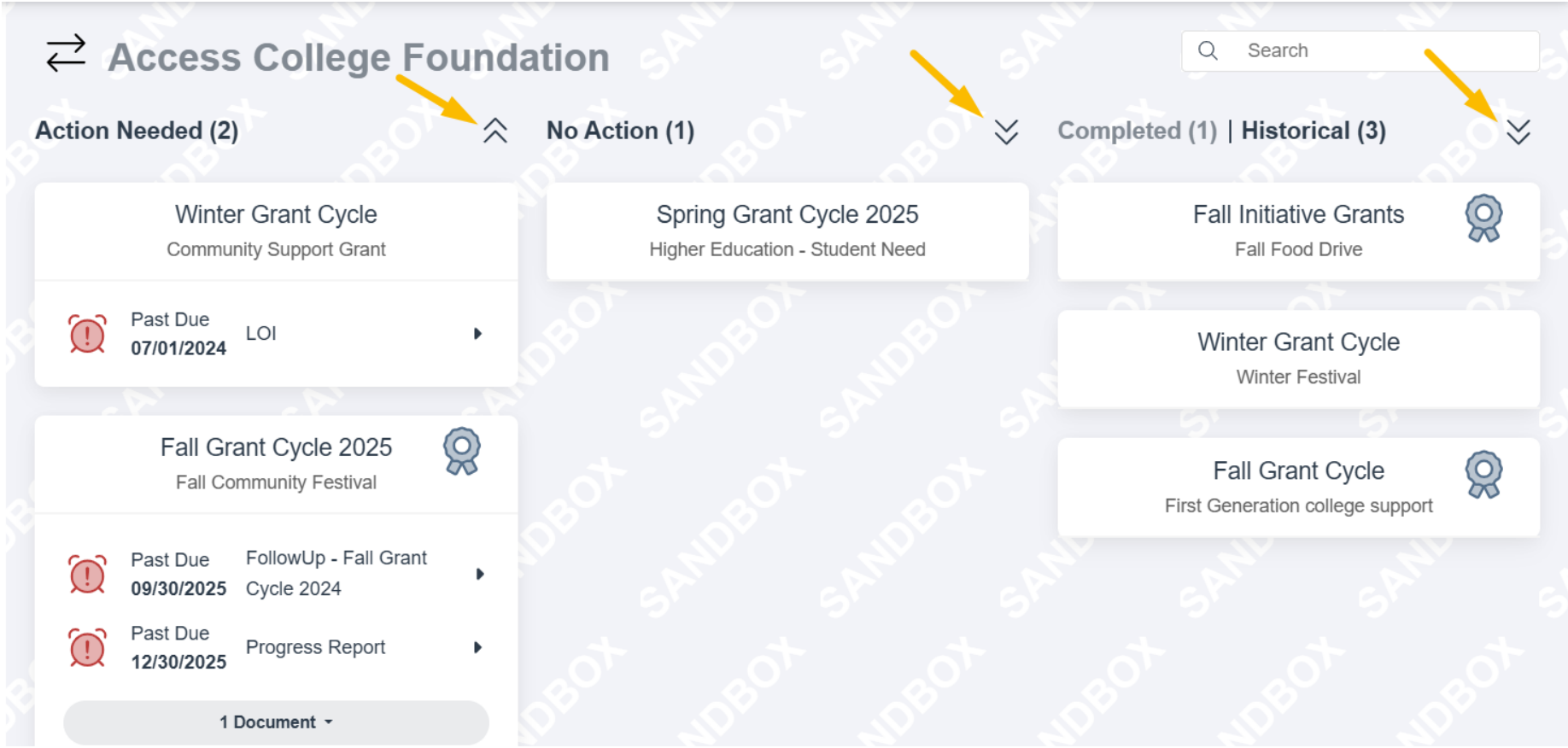
Click **Submit** when finished. Complete any required questions identified by the system, then click **Submit** again

After submission, the form cannot be edited. To withdraw an unsubmitted request, click **Abandon Request**

A confirmation message appears after successful submission; click **Continue**. The Apply page displays the request's creation date, while the Dashboard shows the submission date

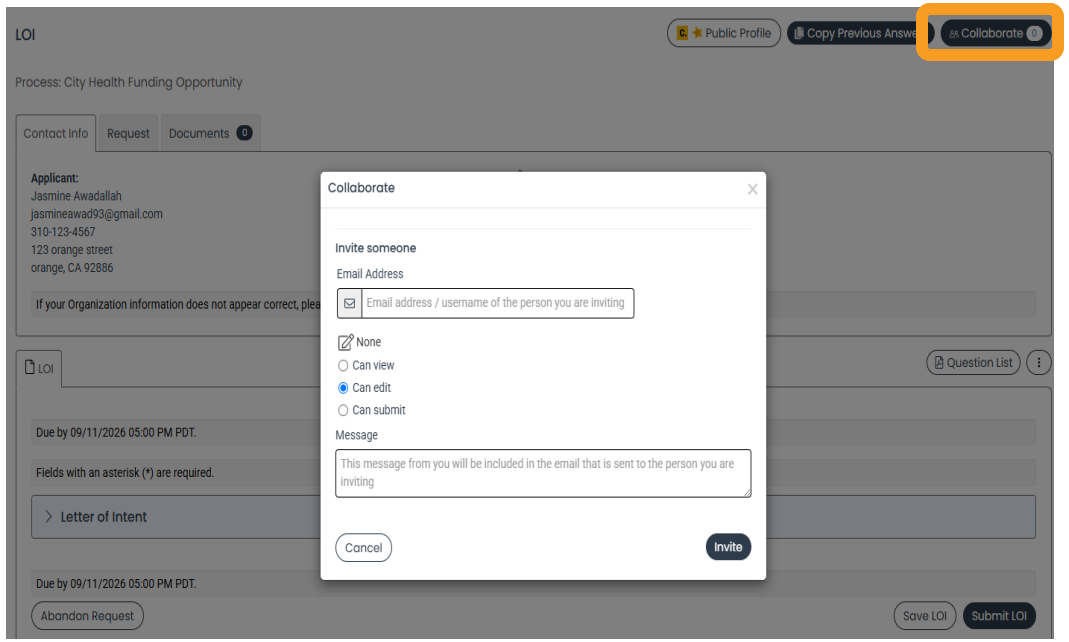
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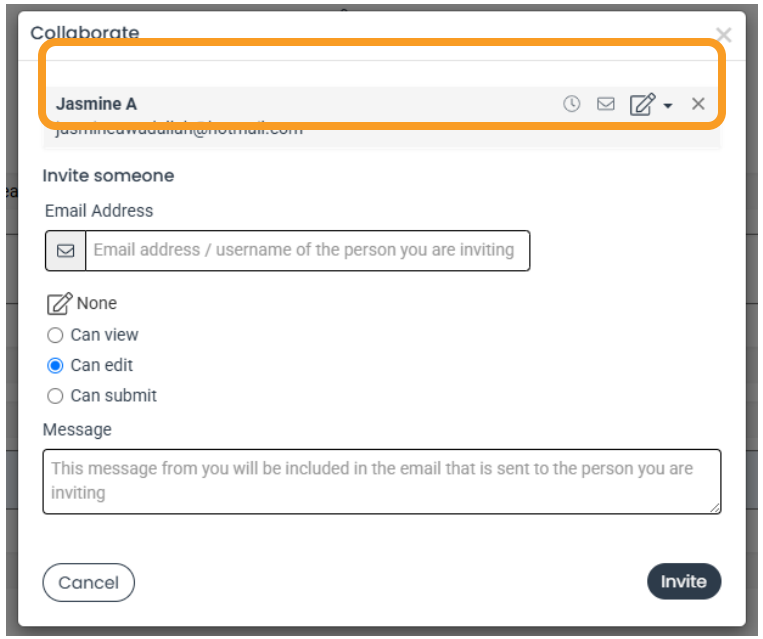
Managing Grant Applications



Adding a Collaborator

- Use the collaboration feature to invite others to view, edit, or submit forms within your request, such as the application and any assigned follow ups





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Foundant Resources

Applicant Dashboard Tutorial

New Account and Applying for a Grant

Invite a Collaborator

Confirm Collaborator Status

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Questions/Concerns:

Foundant Questions:

Jasmine Awadallah: jasmine.awadallah@caloptima.org

General Grant Questions:

Community Grants Mailbox: communitygrants@caloptima.org

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Q&A

CalOptima Health's Grant Management Team

communitygrants@caloptima.org

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